

**\$305 Billion Annually . . .**



**“31,507” awarded per day . . .**

The Government reserves 23% for small businesses.

We knock down the barriers for your success.

**\$305 Billion**  
**Government**  
**Contracts Awarded**  
**Annually To Businesses**

**11.5 Million Contracts**  
**Awarded Annually**

**“31,507” awarded per day . . .**

\$305 Billion in Federal Government contracts are awarded annually – that’s “31,507” contracts awarded per day or 11.5 million.

**Federal Agencies issuing  
Contracts to Small Businesses  
(23% Reserved)**



Federal Agency	Number of Contracts	Dollars
Department of Defense	5,801,573	\$214 Billion
Department of Energy	13,880	\$21 Billion
NASA	21,322	\$11 Billion
Department of Veteran Affairs	3,694,837	\$9 Billion
General Services Administration	616,852	\$8 Billion
Department of Health & Human Services	239,449	\$7 Billion

Federal Agencies such as Department of Defense, NASA plus 60 other agencies reserve up to **23%** of all contracts for small businesses. Federal Agencies need a wide variety of products and services – such as pencils, pens & paper and janitorial services. They also require *specialized* products and services – “*Junk Cars*” to train “*Jaws of Life*” Air Force Rescue personnel, “*Paintings*” for “*Wild Life Artists Services*” for the Department of Interior, U.S. Fish and Wild Life Service and even “*Mouse Cages*” for the Agricultural Service Department.

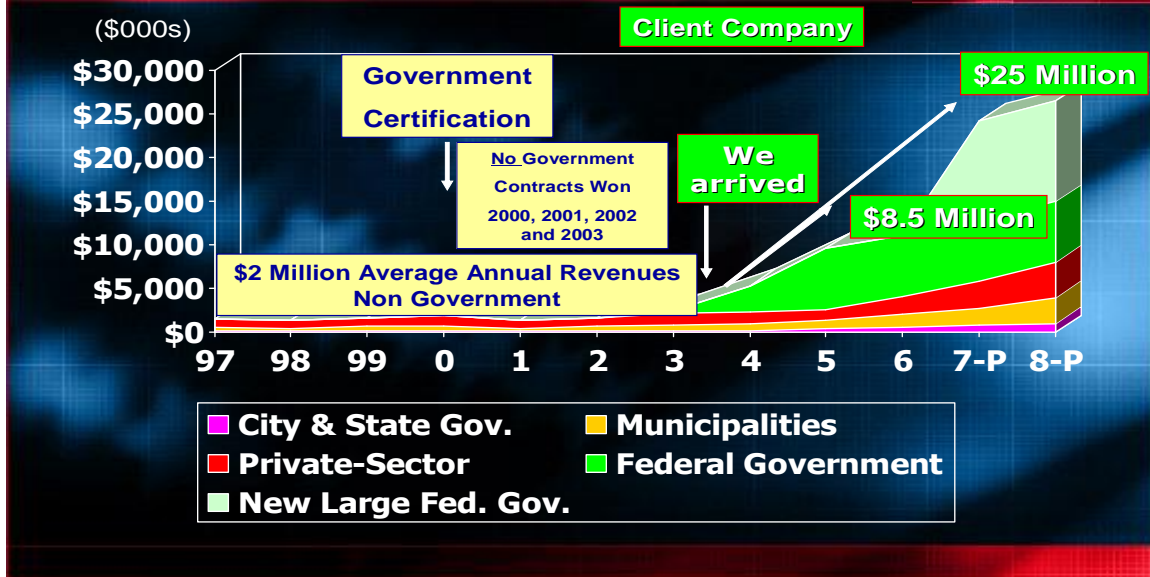
**Major Corporations participating  
Federal Contracts to Small Businesses  
(23% Reserved)**



Major Corporations	Total \$ Awards
Lockheed Martin Corporation	\$25 Billion
Boeing Company	\$19 Billion
Northrop Grumman	\$12 Billion
Raytheon Company	\$8 Billion
General Dynamics	\$8 Billion
United Technologies	\$5 Billion
Science Applications International	\$5 Billion
Bechtel Group	\$4 Billion
Computer Sciences	\$4 Billion

Shown above are Major Corporations (Lockheed Martin Corporation, General Dynamics, etc.) that are required to participate up to **23%** of Federal Contracts to Small Businesses under the government annually established prime percentage goals. Additionally, **over \$1.3 Trillion** in contracts is awarded by City and State Governments, Municipalities and Private-Sector Companies.

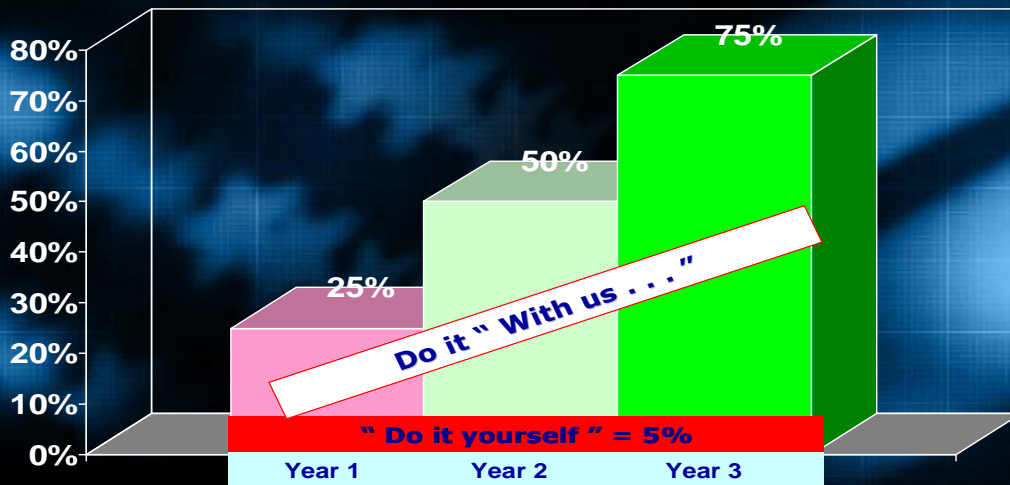
# Create Wealth with Government Contracting



Our client company shown above is creating wealth for the business owners by utilizing our *best government focused strategies, planned cash flow and financial knowledge*. Revenues were flat from 1997 to 2003 averaging \$2 million annually. We arrived in 2003 with *revenues increasing from \$2 million to \$8.5 million by 2005* (two government contracts were successfully won). A larger government contract has been targeted for next year, which will bring **total revenues to \$25 million**; with existing and fresh revenues from City & State Governments, Municipalities and Private-Sector Companies ever-increasing.

We **Find, Analyze, Win** and **most importantly Finance** these contract opportunities for your company – it's up to You to Perform!

## Winning Government & Other Contracts Our Experience Accelerates Your Success



**Do it "with us . . ."** and **Win** Government and other contracts.

**"Doing it yourself"** historically has produced results of **0% to 5%**.

Our experience has positioned companies to attain a win ratio of **25%** in year one, **50%** in year 2 and approaches **75%** by year 3.

# Next Steps



- Are you a candidate for government contracts?
- Ask for our “Free” Candidate Evaluation.
- What is the profit potential for your company in Government Contracting?
- Request our “Free” Cost / Benefit Analysis . . .

Call 972-243-8599 Gary Lyles - Wally Boyer

Your next steps can create profit for your company and permanent wealth through Government Contracting.